

BUSINESS ADMINISTRATION: FINANCIAL SERVICES, A.A.S.

Entry Time

Fall, Spring, Summer

Award

Associate of Applied Science degree
2 years (5 terms)

The Financial Services program is designed for students seeking careers with financial institutions and for those already at financial institutions wishing to attain advanced positions. This program provides an internship opportunity to give students real-world experience.

Career Opportunities

- personal banker
- financial advisor
- loan officer
- real estate agent
- credit analyst
- financial analyst
- management trainee
- insurance representative
- trust representative
- customer service representative

Degree Requirements

Term 1		Credit Hours
BUS-101	Business Professionalism	1
BUS-102	Introduction to Business	3
MGT-145 or PSY-111	Human Relations in Management or Intro to Psychology	3
ENG-105	Composition I	3
Approved Math Course		3
Term Totals:		13
Term 2		
CSC-116	Information Computing	3
MKT-140	Principles of Selling	3
BUS-185	Business Law I	3
FIN-121	Personal Finance	3
Term Totals:		12
Term 3		
ECN-120	Principles of Macroeconomics	3
Humanities or History/Culture Course (https://creditcatalog.kirkwood.edu/aas-degree-humanities-requirement/)		3

ENG-108 or ENG-106	Comp II: Technical Writing or Composition II	3
Term Totals:		9
Term 4		
ACC-152	Financial Accounting	4
FIN-110	Money and Banking ¹	3
ECN-130	Principles of Microeconomics	3
MGT-101	Principles of Management	3
Program Electives		3
Term Totals:		16
Term 5		
ACC-156	Managerial Accounting	4
FIN-130	Principles of Finance ²	3
FIN-300	Topics in Financial Services ²	3
MKT-180	Customer Service Strategies	1
WBL-305	Intern: Bus/Finance/Mktg/Mgt	3
Term Totals:		14
Program Totals:		64

¹ Courses are offered only in the fall semester.

² Courses are offered only in the spring semester.

Program Electives

Code	Title	Credit Hours
MGT-130	Principles of Supervision	3
MGT-112	Business Innovation	3
ACC-313	Accounting Applications	4
ACC-362	Accounting Spreadsheets	4
MGT-206	Global Business Skills	3
MGT-300	Intro to Entrepreneurship	3
MKT-110	Principles of Marketing	3
BCA-213	Intermediate Computer Bus Apps	3